



MISSISSIPPI DEPARTMENT OF EMPLOYMENT SECURITY

Helping Mississippians Get Jobs

Delta Workforce Development Area

OCCUPATIONS IN DEMAND



2018

Workforce Development Areas

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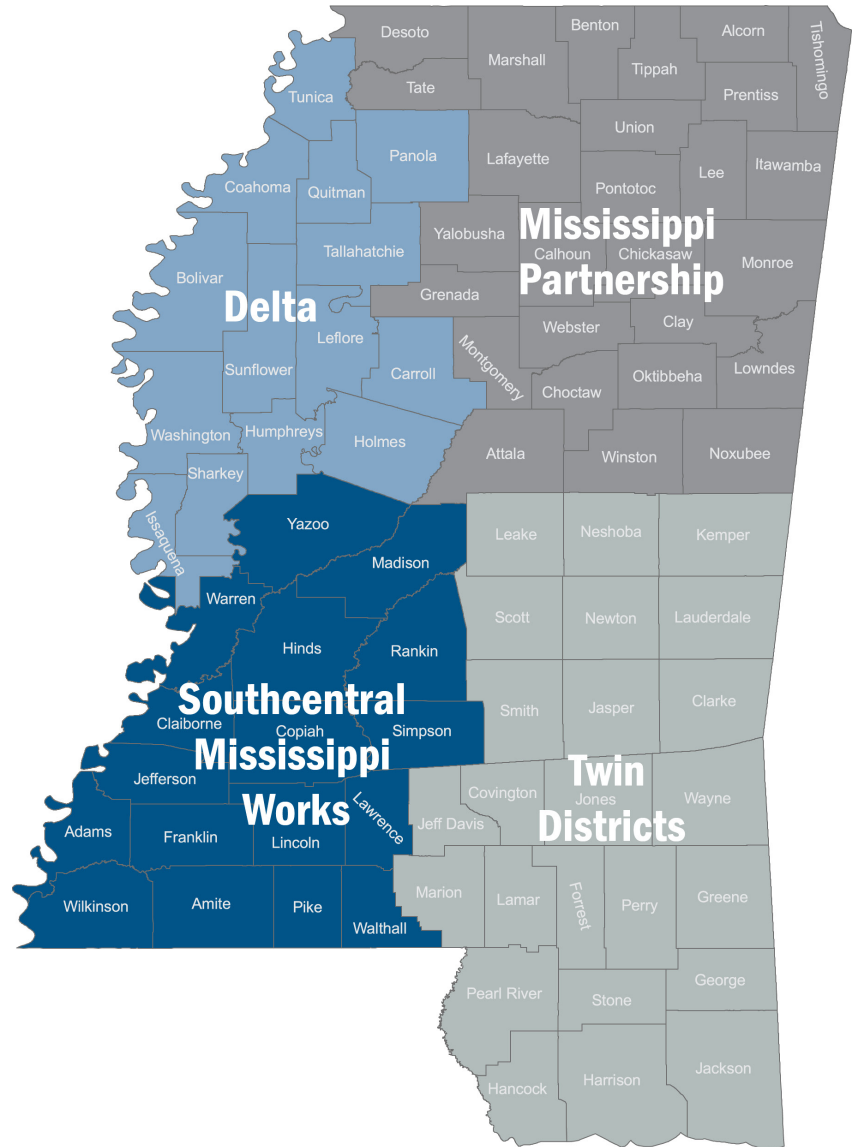
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MISSISSIPPI DEPARTMENT of EMPLOYMENT SECURITY
Helping Mississippians Get Jobs

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Introduction

Each year in cooperation with the U.S. Bureau of Labor Statistics, the Labor Market Information Department, a unit of the Mississippi Department of Employment Security, conducts an occupational wage survey of businesses across the state. The data from that survey are used to produce long term projections of occupational needs for various areas of the state. Complete results of both the Occupational Wage Survey and Occupational Employment Projections are published on our agency website.

The Occupations in Demand publication provides an analysis of annual demand, which includes both new and replacement workers, to highlight those occupations with the highest need for workers. Various tables show selected occupations sorted by annual demand, by average wages paid, and by job zone. Job zones are an indication of how much experience, education or training are needed to qualify for a particular occupation. The final table in the series highlights those jobs which LMI staff view as the top fifty occupations across the area. These were determined by a combination of annual demand and wages paid, a process explained in further detail within that section. It is hoped that the data contained in this publication will assist job seekers, training providers, public officials and economic developers across Mississippi. Should you require further information or need assistance in interpreting the information found within, please do not hesitate to contact the LMI Department for guidance.

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Please visit our website at mdes.ms.gov

Explanation of Terms

SOC Code- Standard Occupational Classification code, an occupational classification system devised by the U.S. Department of Labor with input from the states. It is the federal standard, and should be used by all state and federal agencies dealing with occupational data.

Occupational Title- The standard title assigned to a specific occupation under SOC.

Annual Demand- The projected number of workers needed on an annual basis for the years 2016 through 2026, as determined by the Occupational Projections data. It includes both new workers and replacements for those who leave or change occupations.

Average Wage- An estimate of average hourly or annual earnings for all workers within a specific occupation regardless of experience level. This should be viewed as an estimate of potential earnings rather than as an entry level wage for the inexperienced worker. Certain salaried occupations, such as teachers, are generally paid a monthly or annual salary and may not show an hourly wage estimate.

Entry Level Wage- An estimate of average hourly or annual earnings for the new or inexperienced worker within a specific occupation. These are wages which a person just starting out in an occupation could reasonably expect to earn. Certain salaried occupations may not show an hourly wage estimate.

Job Zone- These indicate the most common level of education, training, and/or experience required to perform the job and come from the O*Net system developed by the U.S. Department of Labor. The higher the number, the more education, training or other preparation is required.

General Trends

Based on area projections, approximately 13,315 new and replacement workers will be needed in the Delta Workforce Development Area annually over the next ten years. The distribution of this demand across the various major occupational groups is somewhat irregular, with a handful of groups dominating the overall needs. Average earnings across the various occupational groups is also quite varied and worthy of further analysis.

Among the twenty-two major occupational groups, the largest annual demand is found in the areas of Food Preparation and Serving Related Occupations and Sales and Related Occupations. However for both groups the average annual wages for jobs in these groups will generally be below average. The fewest number of new and replacement workers can be expected in Computer and Mathematical Occupations, and Legal Occupations, but the average annual wage of \$106,498 in the Legal Occupations sector is the highest for the Delta WDA..

The only occupational group had both above average annual earnings and above average demand for workers is Education, Training & Library Occupations.

Several other occupational groups with high demand for workers show below average wage rates. Some of the groups with the least need for workers are listed among the highest paying sectors. There should be enough opportunity for employment for incoming workers, provided that wages are not a major concern.

Summary of Occupational Sectors - Delta

SOC Code	Occupational Sector	Annual Demand	Entry Level Wage		Average Wage	
			Hourly	Annual	Hourly	Annual
	Total, All Occupations	13,315	\$8.59	\$17,876	\$16.86	\$35,071
11-0000	Management Occupations	540	\$15.57	\$32,393	\$37.13	\$77,230
13-0000	Business and Financial Operations Occupations	180	\$14.18	\$29,490	\$25.75	\$53,560
15-0000	Computer and Mathematical Occupations	25	\$11.13	\$23,149	\$25.72	\$53,494
17-0000	Architecture and Engineering Occupations	100	\$16.55	\$34,419	\$24.22	\$50,379
19-0000	Life, Physical, and Social Science Occupations	80	\$12.69	\$26,385	\$26.83	\$55,816
21-0000	Community and Social Services Occupations	370	\$11.06	\$23,000	\$17.84	\$37,101
23-0000	Legal Occupations	25	\$12.59	\$26,188	\$51.20	\$106,498
25-0000	Education, Training, and Library Occupations	835	\$9.25	\$19,238	\$18.10	\$37,651
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	70	\$11.06	\$23,004	\$19.07	\$39,657
29-0000	Healthcare Practitioners and Technical Occupations	375	\$15.49	\$32,227	\$31.44	\$65,387
31-0000	Healthcare Support Occupations	425	\$8.39	\$17,455	\$11.49	\$23,908
33-0000	Protective Service Occupations	415	\$9.77	\$20,313	\$13.88	\$28,861
35-0000	Food Preparation and Serving Related Occupations	1,895	\$8.40	\$17,469	\$9.57	\$19,908
37-0000	Building and Grounds Cleaning and Maintenance Occupations	645	\$8.39	\$17,457	\$10.46	\$21,765
39-0000	Personal Care and Service Occupations	865	\$8.36	\$17,387	\$11.18	\$23,255
41-0000	Sales and Related Occupations	1,685	\$8.29	\$17,244	\$13.22	\$27,501
43-0000	Office and Administrative Support Occupations	1,450	\$9.38	\$19,511	\$14.39	\$29,933
45-0000	Farming, Fishing, and Forestry Occupations	485	\$9.21	\$19,166	\$16.91	\$35,174
47-0000	Construction and Extraction Occupations	310	\$11.33	\$23,562	\$17.60	\$36,599
49-0000	Installation, Maintenance, and Repair Occupations	485	\$11.07	\$23,036	\$18.88	\$39,277
51-0000	Production Occupations	1,010	\$8.95	\$18,609	\$14.07	\$29,260
53-0000	Transportation and Material Moving Occupations	1,050	\$8.60	\$17,880	\$14.30	\$29,751

High Demand Occupations

Reviewing the occupations most in demand over the next ten years, one finds a general lack of consistency regarding demand versus wages paid. When the level of preparation required to obtain these jobs is considered, those expected to require the most new and replacement workers often pay below average wages and require little or no advanced preparation.

Of the top fifteen occupations based on annual demand, only General and Operations Managers have annual openings greater than the area average and pay greater than the area average. Thirty-five of the top 100 occupations in demand reported average earnings above the regional average of \$35,071 per year. Analysis of Job Zone data reveals that fifty-eight of the top 100 occupations require little or no formal training (Job Zones 1 & 2). Thirty-eight will require moderate to long term preparation (Job Zones 3 & 4). Four of the top 100 occupations fall into the Job Zone 5 category, which involves extensive education and/or experience.

Top 100 Occupations - Annual Demand - Delta

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage		Job Zone
				Hourly	Annual	Hourly	Annual	
1	41-2011	Cashiers	910	\$8.29	\$17,241	\$9.28	\$19,296	1
2	35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	515	\$8.45	\$17,582	\$8.88	\$18,463	1
3	41-2031	Retail Salespersons	420	\$8.30	\$17,268	\$12.28	\$25,549	2
4	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	370	\$8.46	\$17,603	\$11.82	\$24,579	2
5	35-3031	Waiters and Waitresses	320	\$8.38	\$17,429	\$9.01	\$18,742	1
6	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	315	\$8.21	\$17,083	\$12.53	\$26,052	1
7	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	300	\$8.43	\$17,543	\$10.52	\$21,887	2
8	37-2012	Maids and Housekeeping Cleaners	245	\$8.32	\$17,307	\$9.09	\$18,899	2
9	39-9021	Personal Care Aides	245	\$8.38	\$17,423	\$9.02	\$18,766	2
10	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	225	\$9.66	\$20,087	\$14.31	\$29,768	3
11	11-1021	General and Operations Managers	210	\$15.24	\$31,695	\$36.70	\$76,328	4
12	31-1014	Nursing Assistants	205	\$8.41	\$17,498	\$9.99	\$20,781	2
13	43-9061	Office Clerks, General	205	\$9.02	\$18,755	\$12.90	\$26,836	2
14	39-3011	Gaming Dealers	190	\$8.40	\$17,469	\$9.42	\$19,599	2
15	35-2021	Food Preparation Workers	175	\$8.54	\$17,754	\$9.64	\$20,051	1
16	25-2021	Elementary School Teachers, Except Special Education	165	N/A	\$35,211	N/A	\$42,358	4
17	43-5081	Stock Clerks and Order Fillers	160	\$8.39	\$17,452	\$10.89	\$22,643	2
18	51-9198	Helpers--Production Workers	160	\$9.72	\$20,225	\$15.22	\$31,647	2
19	25-9041	Teacher Assistants	155	N/A	\$17,272	N/A	\$18,920	3
20	39-9011	Childcare Workers	155	\$8.30	\$17,260	\$8.60	\$17,884	3
21	51-2092	Team Assemblers	155	\$9.46	\$19,669	\$11.77	\$24,476	2
22	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	150	\$8.49	\$17,667	\$12.10	\$25,161	2
23	29-1141	Registered Nurses	145	\$21.82	\$45,396	\$28.29	\$58,834	4
24	35-2012	Cooks, Institution and Cafeteria	145	\$8.34	\$17,341	\$8.95	\$18,607	2
25	53-3032	Heavy and Tractor-Trailer Truck Drivers	140	\$11.75	\$24,443	\$17.24	\$35,855	2

Top 100 Occupations - Annual Demand - Delta

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage		Job Zone
				Hourly	Annual	Hourly	Annual	
26	35-2011	Cooks, Fast Food	135	\$8.31	\$17,282	\$8.66	\$18,010	1
27	25-2031	Secondary School Teachers, Except Special and Career/Technical Education	130	N/A	\$33,593	N/A	\$43,418	4
28	49-9071	Maintenance and Repair Workers, General	130	\$9.80	\$20,379	\$14.65	\$30,480	3
29	31-1011	Home Health Aides	125	\$8.27	\$17,193	\$10.23	\$21,282	2
30	35-2014	Cooks, Restaurant	120	\$8.41	\$17,496	\$9.86	\$20,511	2
31	33-3012	Correctional Officers and Jailers	115	\$10.41	\$21,662	\$12.53	\$26,070	3
32	33-9032	Security Guards	115	\$8.62	\$17,939	\$11.40	\$23,715	2
33	41-1011	First-Line Supervisors of Retail Sales Workers	115	\$10.54	\$21,915	\$16.95	\$35,260	2
34	43-3031	Bookkeeping, Accounting, and Auditing Clerks	115	\$10.64	\$22,132	\$17.25	\$35,877	3
35	43-4051	Customer Service Representatives	100	\$9.65	\$20,077	\$13.26	\$27,581	3
36	53-7051	Industrial Truck and Tractor Operators	100	\$10.25	\$21,316	\$13.05	\$27,147	2
37	43-1011	First-Line Supervisors of Office and Administrative Support Workers	95	\$12.37	\$25,730	\$20.36	\$42,354	3
38	21-2011	Clergy	90	\$13.28	\$27,614	\$16.88	\$35,120	5
39	35-3041	Food Servers, Nonrestaurant	90	\$8.31	\$17,291	\$8.81	\$18,330	1
40	51-4041	Machinists	90	\$13.99	\$29,095	\$19.47	\$40,500	3
41	53-3022	Bus Drivers, School or Special Client	90	\$8.31	\$17,294	\$9.24	\$19,214	2
42	29-2061	Licensed Practical and Licensed Vocational Nurses	70	\$16.21	\$33,713	\$19.01	\$39,538	3
43	43-4171	Receptionists and Information Clerks	70	\$8.60	\$17,885	\$11.26	\$23,418	2
44	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	70	\$8.41	\$17,494	\$10.61	\$22,071	1
45	53-3033	Light Truck or Delivery Services Drivers	70	\$8.55	\$17,790	\$13.28	\$27,629	2
46	21-1093	Social and Human Service Assistants	65	\$8.43	\$17,531	\$14.31	\$29,764	4
47	47-2111	Electricians	65	\$12.65	\$26,322	\$20.81	\$43,276	3
48	13-2011	Accountants and Auditors	60	\$16.11	\$33,504	\$28.38	\$59,021	4
49	33-3051	Police and Sheriff's Patrol Officers	60	\$10.03	\$20,856	\$14.61	\$30,394	3
50	37-3011	Landscaping and Groundskeeping Workers	60	\$8.42	\$17,518	\$10.68	\$22,224	1

Top 100 Occupations - Annual Demand - Delta

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage		Job Zone
				Hourly	Annual	Hourly	Annual	
51	43-4081	Hotel, Motel, and Resort Desk Clerks	60	\$8.34	\$17,349	\$9.47	\$19,702	2
52	51-1011	First-Line Supervisors of Production and Operating Workers	60	\$12.27	\$25,516	\$22.45	\$46,693	2
53	51-4121	Welders, Cutters, Solderers, and Brazers	60	\$13.15	\$27,357	\$17.85	\$37,133	3
54	51-6011	Laundry and Dry-Cleaning Workers	60	\$8.31	\$17,280	\$9.55	\$19,856	1
55	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	55	\$8.38	\$17,434	\$9.60	\$19,965	1
56	47-2061	Construction Laborers	55	\$10.88	\$22,638	\$14.68	\$30,544	2
57	35-3011	Bartenders	50	\$8.39	\$17,446	\$10.49	\$21,816	2
58	39-1011	Gaming Supervisors	50	\$17.38	\$36,156	\$25.18	\$52,384	2
59	53-7064	Packers and Packagers, Hand	50	\$8.34	\$17,339	\$9.95	\$20,691	2
60	35-9021	Dishwashers	45	\$8.33	\$17,335	\$9.02	\$18,753	1
61	41-2012	Gaming Change Persons and Booth Cashiers	45	\$9.30	\$19,341	\$12.30	\$25,591	2
62	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	45	\$17.48	\$36,364	\$27.33	\$56,838	3
63	39-9032	Recreation Workers	40	\$8.46	\$17,603	\$11.96	\$24,877	4
64	41-2022	Parts Salespersons	40	\$8.89	\$18,492	\$14.63	\$30,438	2
65	49-3023	Automotive Service Technicians and Mechanics	40	\$10.76	\$22,387	\$19.59	\$40,747	3
66	51-9111	Packaging and Filling Machine Operators and Tenders	40	\$9.30	\$19,334	\$13.53	\$28,147	2
67	21-1012	Educational, Guidance, School, and Vocational Counselors	35	\$13.75	\$28,595	\$21.41	\$44,539	5
68	25-2022	Middle School Teachers, Except Special and Career/Technical Education	35	N/A	\$35,328	N/A	\$43,914	4
69	35-2015	Cooks, Short Order	35	\$8.38	\$17,436	\$9.91	\$20,604	1
70	39-3091	Amusement and Recreation Attendants	35	\$8.23	\$17,115	\$10.86	\$22,582	1
71	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	35	\$11.19	\$23,285	\$22.53	\$46,868	4
72	43-3041	Gaming Cage Workers	35	\$10.13	\$21,062	\$13.74	\$28,577	2
73	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	35	\$17.39	\$36,170	\$28.10	\$58,452	3
74	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	35	\$14.81	\$30,811	\$17.55	\$36,503	3
75	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	35	\$8.88	\$18,470	\$14.90	\$30,995	2

Top 100 Occupations - Annual Demand - Delta

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage		Job Zone
				Hourly	Annual	Hourly	Annual	
76	11-9032	Education Administrators, Elementary and Secondary School	30	N/A	\$61,372	N/A	\$75,887	5
77	21-1021	Child, Family, and School Social Workers	30	\$13.50	\$28,085	\$16.75	\$34,844	4
78	35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	30	\$8.42	\$17,512	\$9.44	\$19,642	1
79	39-2021	Nonfarm Animal Caretakers	30	\$8.25	\$17,155	\$9.78	\$20,341	1
80	41-3099	Sales Representatives, Services, All Other	30	\$9.98	\$20,767	\$21.15	\$43,997	4
81	43-6013	Medical Secretaries	30	\$9.84	\$20,472	\$13.96	\$29,042	3
82	45-2041	Graders and Sorters, Agricultural Products	30	\$12.43	\$25,852	\$13.66	\$28,409	1
83	47-2152	Plumbers, Pipefitters, and Steamfitters	30	\$14.77	\$30,720	\$20.14	\$41,883	3
84	47-4051	Highway Maintenance Workers	30	\$8.96	\$18,647	\$12.41	\$25,809	2
85	49-3041	Farm Equipment Mechanics and Service Technicians	30	\$12.94	\$26,907	\$19.58	\$40,736	3
86	49-9041	Industrial Machinery Mechanics	30	\$14.63	\$30,423	\$19.48	\$40,509	3
87	53-7061	Cleaners of Vehicles and Equipment	30	\$8.29	\$17,242	\$10.54	\$21,916	2
88	11-9051	Food Service Managers	25	\$15.71	\$32,682	\$22.33	\$46,436	3
89	11-9111	Medical and Health Services Managers	25	\$31.15	\$64,788	\$69.65	\$144,864	5
90	11-9151	Social and Community Service Managers	25	\$13.30	\$27,662	\$22.97	\$47,779	4
91	27-2022	Coaches and Scouts	25	N/A	\$24,505	N/A	\$45,756	4
92	31-9091	Dental Assistants	25	\$11.77	\$24,490	\$17.84	\$37,107	3
93	33-2011	Firefighters	25	\$8.64	\$17,966	\$12.79	\$26,594	3
94	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	25	\$9.36	\$19,470	\$13.81	\$28,730	2
95	41-2021	Counter and Rental Clerks	25	\$8.25	\$17,159	\$11.18	\$23,257	1
96	43-3021	Billing and Posting Clerks	25	\$12.35	\$25,688	\$16.59	\$34,501	2
97	43-5071	Shipping, Receiving, and Traffic Clerks	25	\$10.29	\$21,399	\$13.92	\$28,952	2
98	45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	25	\$21.13	\$43,954	\$26.69	\$55,516	3
99	47-2073	Operating Engineers and Other Construction Equipment Operators	25	\$12.60	\$26,214	\$18.40	\$38,266	2
100	53-6031	Automotive and Watercraft Service Attendants	25	\$10.31	\$21,444	\$13.24	\$27,531	1

Top 100 Occupations - Average Overall Wage - Delta

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
1	29-1062	Family and General Practitioners	5	\$115.83	\$240,918	5
2	29-1021	Dentists, General	0	\$93.12	\$193,680	5
3	29-1151	Nurse Anesthetists	0	\$80.94	\$168,361	5
4	11-9111	Medical and Health Services Managers	25	\$69.65	\$144,864	5
5	11-9041	Architectural and Engineering Managers	5	\$62.83	\$130,678	5
6	29-1051	Pharmacists	5	\$60.44	\$125,714	5
7	23-1011	Lawyers	15	\$60.29	\$125,393	5
8	11-9121	Natural Sciences Managers	0	\$55.84	\$116,140	4
9	11-3051	Industrial Production Managers	10	\$53.34	\$110,944	4
10	11-3131	Training and Development Managers	0	\$53.01	\$110,259	4
11	15-1133	Software Developers, Systems Software	0	\$50.57	\$105,183	4
12	11-2021	Marketing Managers	5	\$50.39	\$104,815	4
13	11-2022	Sales Managers	5	\$48.09	\$100,019	4
14	29-1171	Nurse Practitioners	10	\$47.58	\$98,971	5
15	11-1011	Chief Executives	10	\$45.64	\$94,932	5
16	11-3021	Computer and Information Systems Managers	5	\$45.40	\$94,433	4
17	25-1011	Business Teachers, Postsecondary	5	N/A	\$93,538	5
18	29-1123	Physical Therapists	10	\$44.32	\$92,189	5
19	11-3031	Financial Managers	20	\$42.78	\$88,980	5
20	29-1122	Occupational Therapists	5	\$42.65	\$88,719	5
21	19-3051	Urban and Regional Planners	5	\$41.97	\$87,307	5
22	11-3121	Human Resources Managers	5	\$41.08	\$85,451	4
23	11-9033	Education Administrators, Postsecondary	10	\$40.89	\$85,058	5
24	25-1071	Health Specialties Teachers, Postsecondary	5	N/A	\$83,707	5
25	41-1012	First-Line Supervisors of Non-Retail Sales Workers	10	\$40.10	\$83,398	4
26	17-2141	Mechanical Engineers	5	\$38.93	\$80,978	4
27	17-2051	Civil Engineers	5	\$38.78	\$80,663	4
28	25-1125	History Teachers, Postsecondary	0	N/A	\$80,014	5
29	23-1023	Judges, Magistrate Judges, and Magistrates	0	\$38.41	\$79,889	5
30	11-9071	Gaming Managers	10	\$37.89	\$78,810	3
31	31-2011	Occupational Therapy Assistants	5	\$37.30	\$77,594	3
32	13-1031	Claims Adjusters, Examiners, and Investigators	5	\$37.07	\$77,116	4
33	11-1021	General and Operations Managers	210	\$36.70	\$76,328	4
34	11-9032	Education Administrators, Elementary and Secondary School	30	N/A	\$75,887	5
35	11-9131	Postmasters and Mail Superintendents	0	\$36.26	\$75,411	3

Top 100 Occupations - Average Overall Wage - Delta

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
36	25-1022	Mathematical Science Teachers, Postsecondary	5	N/A	\$75,390	5
37	19-2031	Chemists	5	\$36.08	\$75,042	4
38	11-2011	Advertising and Promotions Managers	0	\$35.85	\$74,558	4
39	17-2112	Industrial Engineers	5	\$35.40	\$73,629	5
40	19-3031	Clinical, Counseling, and School Psychologists	0	\$35.28	\$73,377	5
41	19-1023	Zoologists and Wildlife Biologists	5	\$35.27	\$73,359	5
42	25-1066	Psychology Teachers, Postsecondary	5	N/A	\$71,711	5
43	13-1111	Management Analysts	5	\$34.41	\$71,574	4
44	15-1121	Computer Systems Analysts	0	\$34.30	\$71,352	4
45	15-1142	Network and Computer Systems Administrators	0	\$33.76	\$70,217	4
46	29-1131	Veterinarians	0	\$33.40	\$69,468	5
47	25-1072	Nursing Instructors and Teachers, Postsecondary	10	N/A	\$69,357	5
48	41-3031	Securities, Commodities, and Financial Services Sales Agents	0	\$32.72	\$68,063	4
49	41-9022	Real Estate Sales Agents	0	\$31.96	\$66,475	3
50	25-1021	Computer Science Teachers, Postsecondary	0	N/A	\$64,663	5
51	25-1194	Vocational Education Teachers, Postsecondary	5	\$31.06	\$64,614	3
52	25-1123	English Language and Literature Teachers, Postsecondary	5	N/A	\$63,685	5
53	11-3011	Administrative Services Managers	20	\$30.47	\$63,387	3
54	29-2021	Dental Hygienists	5	\$30.46	\$63,357	3
55	29-2035	Magnetic Resonance Imaging Technologists	0	\$30.02	\$62,449	3
56	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	5	\$29.71	\$61,789	4
57	11-3061	Purchasing Managers	5	\$29.64	\$61,660	4
58	19-1031	Conservation Scientists	10	\$29.40	\$61,145	4
59	11-2031	Public Relations and Fundraising Managers	0	\$29.30	\$60,940	4
60	29-2033	Nuclear Medicine Technologists	0	\$29.29	\$60,916	3
61	29-1127	Speech-Language Pathologists	10	\$29.12	\$60,576	5
62	11-9021	Construction Managers	5	\$29.04	\$60,401	4
63	11-3071	Transportation, Storage, and Distribution Managers	5	\$28.93	\$60,166	4
64	25-1042	Biological Science Teachers, Postsecondary	0	N/A	\$59,378	5
65	17-3023	Electrical and Electronics Engineering Technicians	5	\$28.46	\$59,195	3
66	13-2011	Accountants and Auditors	60	\$28.38	\$59,021	4
67	25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	0	N/A	\$58,867	5
68	29-1141	Registered Nurses	145	\$28.29	\$58,834	4
69	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	35	\$28.10	\$58,452	3
70	13-1051	Cost Estimators	5	\$27.98	\$58,199	4

Top 100 Occupations - Average Overall Wage - Delta

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
71	31-2021	Physical Therapist Assistants	5	\$27.91	\$58,051	3
72	25-1121	Art, Drama, and Music Teachers, Postsecondary	5	N/A	\$57,994	5
73	47-1011	First-Line Supervisors of Construction Trades and Extraction Work	20	\$27.43	\$57,058	3
74	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	45	\$27.33	\$56,838	3
75	17-1022	Surveyors	5	\$27.23	\$56,639	4
76	17-3011	Architectural and Civil Drafters	5	\$27.14	\$56,447	4
77	27-2041	Music Directors and Composers	5	\$27.09	\$56,356	4
78	29-2032	Diagnostic Medical Sonographers	5	\$26.85	\$55,851	3
79	13-2072	Loan Officers	10	\$26.78	\$55,705	3
80	45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	25	\$26.69	\$55,516	3
81	13-1021	Buyers and Purchasing Agents	5	\$26.47	\$55,060	4
82	49-9051	Electrical Power-Line Installers and Repairers	10	\$26.12	\$54,337	3
83	53-2012	Commercial Pilots	5	N/A	\$53,097	3
84	13-1161	Market Research Analysts and Marketing Specialists	10	\$25.35	\$52,723	4
85	41-3021	Insurance Sales Agents	20	\$24.08	\$50,086	4
86	35-1011	Chefs and Head Cooks	15	\$24.07	\$50,058	3
87	15-1152	Computer Network Support Specialists	5	\$24.06	\$50,046	4
88	33-3021	Detectives and Criminal Investigators	5	\$23.98	\$49,886	3
89	25-9031	Instructional Coordinators	10	\$23.83	\$49,573	5
90	43-5052	Postal Service Mail Carriers	20	\$23.81	\$49,519	2
91	51-8013	Power Plant Operators	5	\$23.52	\$48,914	2
92	19-4093	Forest and Conservation Technicians	0	\$23.16	\$48,173	3
93	11-9151	Social and Community Service Managers	25	\$22.97	\$47,779	4
94	33-1012	First-Line Supervisors of Police and Detectives	10	\$22.92	\$47,674	3
95	13-2052	Personal Financial Advisors	0	\$22.88	\$47,595	4
96	21-1022	Healthcare Social Workers	20	\$22.86	\$47,559	5
97	51-4111	Tool and Die Makers	5	\$22.66	\$47,140	3
98	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific	10	\$22.53	\$46,868	4
99	25-2054	Special Education Teachers, Secondary School	15	N/A	\$46,741	4
100	25-2053	Special Education Teachers, Middle School	5	N/A	\$46,729	4

Top 100 Occupations - Average Entry Level Wage - Delta

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
1	29-1062	Family and General Practitioners	5	\$66.28	\$137,864	5
2	29-1151	Nurse Anesthetists	0	\$52.30	\$108,792	5
3	29-1051	Pharmacists	5	\$50.60	\$105,250	5
4	29-1021	Dentists, General	0	\$49.22	\$102,382	5
5	11-9041	Architectural and Engineering Managers	5	\$45.63	\$94,912	5
6	11-9121	Natural Sciences Managers	0	\$38.10	\$79,257	4
7	11-3131	Training and Development Managers	0	\$33.78	\$70,265	4
8	29-1122	Occupational Therapists	5	\$32.86	\$68,340	5
9	29-1123	Physical Therapists	10	\$32.51	\$67,618	5
10	29-1171	Nurse Practitioners	10	\$32.25	\$67,071	5
11	19-3051	Urban and Regional Planners	5	\$32.18	\$66,933	5
12	11-9131	Postmasters and Mail Superintendents	0	\$31.74	\$66,021	3
13	11-9111	Medical and Health Services Managers	25	\$31.15	\$64,788	5
14	13-1031	Claims Adjusters, Examiners, and Investigators	5	\$29.91	\$62,217	4
15	11-9032	Education Administrators, Elementary and Secondary School	30	N/A	\$61,372	5
16	11-3021	Computer and Information Systems Managers	5	\$29.08	\$60,489	4
17	11-3051	Industrial Production Managers	10	\$28.58	\$59,437	4
18	11-2021	Marketing Managers	5	\$28.51	\$59,302	4
19	11-2022	Sales Managers	5	\$28.15	\$58,551	4
20	31-2011	Occupational Therapy Assistants	5	\$27.72	\$57,666	3
21	17-2112	Industrial Engineers	5	\$27.57	\$57,344	5
22	17-2141	Mechanical Engineers	5	\$27.41	\$57,021	4
23	17-2051	Civil Engineers	5	\$26.43	\$54,972	4
24	11-9033	Education Administrators, Postsecondary	10	\$26.12	\$54,334	5
25	19-2031	Chemists	5	\$25.89	\$53,842	4
26	11-3121	Human Resources Managers	5	\$25.81	\$53,677	4
27	15-1142	Network and Computer Systems Administrators	0	\$25.50	\$53,037	4
28	11-2011	Advertising and Promotions Managers	0	\$25.46	\$52,960	4
29	11-9071	Gaming Managers	10	\$24.40	\$50,751	3
30	25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	0	N/A	\$50,054	5
31	15-1133	Software Developers, Systems Software	0	\$24.01	\$49,948	4
32	15-1121	Computer Systems Analysts	0	\$24.00	\$49,924	4
33	11-3061	Purchasing Managers	5	\$23.94	\$49,803	4
34	25-1042	Biological Science Teachers, Postsecondary	0	N/A	\$48,680	5
35	11-3031	Financial Managers	20	\$23.23	\$48,311	5

Top 100 Occupations - Average Entry Level Wage - Delta

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
36	25-1011	Business Teachers, Postsecondary	5	N/A	\$48,194	5
37	29-2021	Dental Hygienists	5	\$22.53	\$46,857	3
38	29-2035	Magnetic Resonance Imaging Technologists	0	\$22.41	\$46,604	3
39	41-9022	Real Estate Sales Agents	0	\$21.93	\$45,611	3
40	29-1141	Registered Nurses	145	\$21.82	\$45,396	4
41	17-3023	Electrical and Electronics Engineering Technicians	5	\$21.78	\$45,294	3
42	25-1125	History Teachers, Postsecondary	0	N/A	\$44,702	5
43	25-1121	Art, Drama, and Music Teachers, Postsecondary	5	N/A	\$44,386	5
44	45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	25	\$21.13	\$43,954	3
45	25-1066	Psychology Teachers, Postsecondary	5	N/A	\$43,647	5
46	19-3031	Clinical, Counseling, and School Psychologists	0	\$20.89	\$43,448	5
47	27-2041	Music Directors and Composers	5	\$20.18	\$41,977	4
48	19-4093	Forest and Conservation Technicians	0	\$19.76	\$41,107	3
49	25-1123	English Language and Literature Teachers, Postsecondary	5	N/A	\$41,024	5
50	19-1023	Zoologists and Wildlife Biologists	5	\$19.54	\$40,644	5
51	25-1021	Computer Science Teachers, Postsecondary	0	N/A	\$40,449	5
52	29-1127	Speech-Language Pathologists	10	\$19.26	\$40,071	5
53	25-1072	Nursing Instructors and Teachers, Postsecondary	10	N/A	\$39,758	5
54	29-2033	Nuclear Medicine Technologists	0	\$18.86	\$39,227	3
55	25-2054	Special Education Teachers, Secondary School	15	N/A	\$38,939	4
56	17-3011	Architectural and Civil Drafters	5	\$18.49	\$38,461	4
57	25-9031	Instructional Coordinators	10	\$18.48	\$38,448	5
58	41-3031	Securities, Commodities, and Financial Services Sales Agents	0	\$18.45	\$38,384	4
59	41-1012	First-Line Supervisors of Non-Retail Sales Workers	10	\$18.44	\$38,350	4
60	25-1022	Mathematical Science Teachers, Postsecondary	5	N/A	\$38,192	5
61	19-1031	Conservation Scientists	10	\$18.01	\$37,454	4
62	11-3071	Transportation, Storage, and Distribution Managers	5	\$18.00	\$37,449	4
63	11-9031	Education Administrators, Preschool and Childcare Center/Program	0	\$17.84	\$37,106	4
64	47-1011	First-Line Supervisors of Construction Trades and Extraction Work	20	\$17.80	\$37,024	3
65	29-2032	Diagnostic Medical Sonographers	5	\$17.79	\$37,000	3
66	25-1071	Health Specialties Teachers, Postsecondary	5	N/A	\$36,970	5
67	21-1022	Healthcare Social Workers	20	\$17.57	\$36,544	5
68	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	45	\$17.48	\$36,364	3
69	11-9021	Construction Managers	5	\$17.42	\$36,243	4
70	43-5052	Postal Service Mail Carriers	20	\$17.41	\$36,220	2

Top 100 Occupations - Average Entry Level Wage - Delta

Rank	SOC Code	Occupational Title	Annual Demand	Average Wage		Job Zone
				Hourly	Annual	
71	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	35	\$17.39	\$36,170	3
72	13-1111	Management Analysts	5	\$17.28	\$35,952	4
73	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	5	\$17.24	\$35,855	4
74	49-9051	Electrical Power-Line Installers and Repairers	10	\$17.23	\$35,831	3
75	17-1022	Surveyors	5	\$17.22	\$35,812	4
76	29-9012	Occupational Health and Safety Technicians	0	\$17.10	\$35,568	3
77	25-2053	Special Education Teachers, Middle School	5	N/A	\$35,427	4
78	51-4111	Tool and Die Makers	5	\$17.00	\$35,368	3
79	11-3011	Administrative Services Managers	20	\$16.99	\$35,344	3
80	25-2022	Middle School Teachers, Except Special and Career/Technical Education	35	N/A	\$35,328	4
81	25-2021	Elementary School Teachers, Except Special Education	165	N/A	\$35,211	4
82	51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	5	\$16.92	\$35,194	2
83	25-2052	Special Education Teachers, Kindergarten and Elementary School	20	N/A	\$35,185	4
84	29-1126	Respiratory Therapists	10	\$16.87	\$35,093	3
85	25-2032	Career/Technical Education Teachers, Secondary School	10	N/A	\$35,007	4
86	13-2052	Personal Financial Advisors	0	\$16.80	\$34,944	4
87	25-1194	Vocational Education Teachers, Postsecondary	5	\$16.64	\$34,602	3
88	33-1011	First-Line Supervisors of Correctional Officers	10	\$16.47	\$34,251	3
89	51-8013	Power Plant Operators	5	\$16.39	\$34,101	2
90	33-1012	First-Line Supervisors of Police and Detectives	10	\$16.39	\$34,085	3
91	33-3021	Detectives and Criminal Investigators	5	\$16.37	\$34,043	3
92	37-3013	Tree Trimmers and Pruners	0	\$16.36	\$34,027	2
93	29-1131	Veterinarians	0	\$16.23	\$33,753	5
94	29-2061	Licensed Practical and Licensed Vocational Nurses	70	\$16.21	\$33,713	3
95	25-2031	Secondary School Teachers, Except Special and Career/Technical Education	130	N/A	\$33,593	4
96	13-2011	Accountants and Auditors	60	\$16.11	\$33,504	4
97	49-3051	Motorboat Mechanics and Service Technicians	0	\$15.93	\$33,138	3
98	23-1011	Lawyers	15	\$15.91	\$33,102	5
99	19-2041	Environmental Scientists and Specialists, Including Health	0	\$15.90	\$33,070	5
100	11-2031	Public Relations and Fundraising Managers	0	\$15.85	\$32,974	4

About Job Zones

Job Zones are utilized by the Occupational Information Network (O*Net) system to ascertain the level of training and/or preparation required for each occupational title. A brief description of requirements for each of the five Job Zones follows:

Job Zone One: Little or No Preparation Needed

No previous work-related skill, knowledge, or experience is needed for these occupations. Employees in these occupations need anywhere from a few days to a few months of training. These occupations involve following instructions and helping others. These occupations may require a high school diploma, GED or a formal training course to obtain a license.

Job Zone Two: Some Preparation Needed

Some previous work-related skill, knowledge, or experience may be helpful in these occupations, but usually is not needed. Employees in these occupations need anywhere from a few months to one year of working with experienced employees. These occupations often involve using your knowledge and skills to help others. These occupations often require a high school diploma and may require some vocational training or job-related courses.

Job Zone Three: Medium Preparation Needed

Previous work-related skill, knowledge, or experience is required for these occupations. Employees in these occupations usually need one or two years of informal training delivered by experienced

workers. These occupations often involve using communication and organizational skills to coordinate, supervise, manage, or train others. Most occupations in this zone require training in vocational schools, related on-the-job experience, or an associate's degree.

Job Zone Four: Considerable Preparation Needed

A minimum of two to four years of work-related skill, knowledge, or experience is needed for these occupations. Employees in these occupations usually need several years of experience, on-the-job training, and/or formal training. Most of these occupations involve coordinating, supervising, managing, or training others. Many of these occupations require a bachelor's degree, but some do not.

Job Zone Five: Extensive Preparation Needed

Extensive skill, knowledge, and experience are needed for these occupations. Many require more than five years of experience.

Most employees in these occupations will already have the required skills, knowledge, work-related experience, and/or training. These occupations often involve coordinating, training, supervising, or managing the activities of others to accomplish goals. A bachelor's degree is the usual minimum formal education required for these occupations, but a significant number of them require post graduate studies and/or advanced degrees.

Delta - Top 20 Occupations - Annual Demand Job Zone One

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	41-2011	Cashiers	910	\$8.29	\$17,241	\$9.28	\$19,296
2	35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	515	\$8.45	\$17,582	\$8.88	\$18,463
3	35-3031	Waiters and Waitresses	320	\$8.38	\$17,429	\$9.01	\$18,742
4	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	315	\$8.21	\$17,083	\$12.53	\$26,052
5	35-2021	Food Preparation Workers	175	\$8.54	\$17,754	\$9.64	\$20,051
6	35-2011	Cooks, Fast Food	135	\$8.31	\$17,282	\$8.66	\$18,010
7	35-3041	Food Servers, Nonrestaurant	90	\$8.31	\$17,291	\$8.81	\$18,330
8	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	70	\$8.41	\$17,494	\$10.61	\$22,071
9	37-3011	Landscaping and Groundskeeping Workers	60	\$8.42	\$17,518	\$10.68	\$22,224
10	51-6011	Laundry and Dry-Cleaning Workers	60	\$8.31	\$17,280	\$9.55	\$19,856
11	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	55	\$8.38	\$17,434	\$9.60	\$19,965
12	35-9021	Dishwashers	45	\$8.33	\$17,335	\$9.02	\$18,753
13	35-2015	Cooks, Short Order	35	\$8.38	\$17,436	\$9.91	\$20,604
14	39-3091	Amusement and Recreation Attendants	35	\$8.23	\$17,115	\$10.86	\$22,582
15	35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	30	\$8.42	\$17,512	\$9.44	\$19,642
16	39-2021	Nonfarm Animal Caretakers	30	\$8.25	\$17,155	\$9.78	\$20,341
17	45-2041	Graders and Sorters, Agricultural Products	30	\$12.43	\$25,852	\$13.66	\$28,409
18	41-2021	Counter and Rental Clerks	25	\$8.25	\$17,159	\$11.18	\$23,257
19	53-6031	Automotive and Watercraft Service Attendants	25	\$10.31	\$21,444	\$13.24	\$27,531
20	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	15	\$8.20	\$17,053	\$8.66	\$18,010

Delta - Top 20 Occupations - Annual Demand Job Zone Two

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	41-2031	Retail Salespersons	420	\$8.30	\$17,268	\$12.28	\$25,549
2	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	370	\$8.46	\$17,603	\$11.82	\$24,579
3	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	300	\$8.43	\$17,543	\$10.52	\$21,887
4	37-2012	Maids and Housekeeping Cleaners	245	\$8.32	\$17,307	\$9.09	\$18,899
5	39-9021	Personal Care Aides	245	\$8.38	\$17,423	\$9.02	\$18,766
6	31-1014	Nursing Assistants	205	\$8.41	\$17,498	\$9.99	\$20,781
7	43-9061	Office Clerks, General	205	\$9.02	\$18,755	\$12.90	\$26,836
8	39-3011	Gaming Dealers	190	\$8.40	\$17,469	\$9.42	\$19,599
9	43-5081	Stock Clerks and Order Fillers	160	\$8.39	\$17,452	\$10.89	\$22,643
10	51-9198	Helpers--Production Workers	160	\$9.72	\$20,225	\$15.22	\$31,647
11	51-2092	Team Assemblers	155	\$9.46	\$19,669	\$11.77	\$24,476
12	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	150	\$8.49	\$17,667	\$12.10	\$25,161
13	35-2012	Cooks, Institution and Cafeteria	145	\$8.34	\$17,341	\$8.95	\$18,607
14	53-3032	Heavy and Tractor-Trailer Truck Drivers	140	\$11.75	\$24,443	\$17.24	\$35,855
15	31-1011	Home Health Aides	125	\$8.27	\$17,193	\$10.23	\$21,282
16	35-2014	Cooks, Restaurant	120	\$8.41	\$17,496	\$9.86	\$20,511
17	33-9032	Security Guards	115	\$8.62	\$17,939	\$11.40	\$23,715
18	41-1011	First-Line Supervisors of Retail Sales Workers	115	\$10.54	\$21,915	\$16.95	\$35,260
19	53-7051	Industrial Truck and Tractor Operators	100	\$10.25	\$21,316	\$13.05	\$27,147
20	53-3022	Bus Drivers, School or Special Client	90	\$8.31	\$17,294	\$9.24	\$19,214

Delta - Top 20 Occupations - Annual Demand Job Zone Three

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	225	\$9.66	\$20,087	\$14.31	\$29,768
2	25-9041	Teacher Assistants	155	N/A	\$17,272	N/A	\$18,920
3	39-9011	Childcare Workers	155	\$8.30	\$17,260	\$8.60	\$17,884
4	49-9071	Maintenance and Repair Workers, General	130	\$9.80	\$20,379	\$14.65	\$30,480
5	33-3012	Correctional Officers and Jailers	115	\$10.41	\$21,662	\$12.53	\$26,070
6	43-3031	Bookkeeping, Accounting, and Auditing Clerks	115	\$10.64	\$22,132	\$17.25	\$35,877
7	43-4051	Customer Service Representatives	100	\$9.65	\$20,077	\$13.26	\$27,581
8	43-1011	First-Line Supervisors of Office and Administrative Support Workers	95	\$12.37	\$25,730	\$20.36	\$42,354
9	51-4041	Machinists	90	\$13.99	\$29,095	\$19.47	\$40,500
10	29-2061	Licensed Practical and Licensed Vocational Nurses	70	\$16.21	\$33,713	\$19.01	\$39,538
11	47-2111	Electricians	65	\$12.65	\$26,322	\$20.81	\$43,276
12	33-3051	Police and Sheriff's Patrol Officers	60	\$10.03	\$20,856	\$14.61	\$30,394
13	51-4121	Welders, Cutters, Solderers, and Brazers	60	\$13.15	\$27,357	\$17.85	\$37,133
14	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	45	\$17.48	\$36,364	\$27.33	\$56,838
15	49-3023	Automotive Service Technicians and Mechanics	40	\$10.76	\$22,387	\$19.59	\$40,747
16	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	35	\$17.39	\$36,170	\$28.10	\$58,452
17	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	35	\$14.81	\$30,811	\$17.55	\$36,503
18	43-6013	Medical Secretaries	30	\$9.84	\$20,472	\$13.96	\$29,042
19	47-2152	Plumbers, Pipefitters, and Steamfitters	30	\$14.77	\$30,720	\$20.14	\$41,883
20	49-3041	Farm Equipment Mechanics and Service Technicians	30	\$12.94	\$26,907	\$19.58	\$40,736

Delta - Top 20 Occupations - Annual Demand Job Zone Four

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	11-1021	General and Operations Managers	210	\$15.24	\$31,695	\$36.70	\$76,328
2	25-2021	Elementary School Teachers, Except Special Education	165	N/A	\$35,211	N/A	\$42,358
3	29-1141	Registered Nurses	145	\$21.82	\$45,396	\$28.29	\$58,834
4	25-2031	Secondary School Teachers, Except Special and Career/Technical Education	130	N/A	\$33,593	N/A	\$43,418
5	21-1093	Social and Human Service Assistants	65	\$8.43	\$17,531	\$14.31	\$29,764
6	13-2011	Accountants and Auditors	60	\$16.11	\$33,504	\$28.38	\$59,021
7	39-9032	Recreation Workers	40	\$8.46	\$17,603	\$11.96	\$24,877
8	25-2022	Middle School Teachers, Except Special and Career/Technical Education	35	N/A	\$35,328	N/A	\$43,914
9	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	35	\$11.19	\$23,285	\$22.53	\$46,868
10	21-1021	Child, Family, and School Social Workers	30	\$13.50	\$28,085	\$16.75	\$34,844
11	11-9151	Social and Community Service Managers	25	\$13.30	\$27,662	\$22.97	\$47,779
12	27-2022	Coaches and Scouts	25	N/A	\$24,505	N/A	\$45,756
13	13-1071	Human Resources Specialists	20	\$13.86	\$28,824	\$20.50	\$42,643
14	25-2052	Special Education Teachers, Kindergarten and Elementary School	20	N/A	\$35,185	N/A	\$43,567
15	41-3021	Insurance Sales Agents	20	\$9.88	\$20,551	\$24.08	\$50,086
16	13-1151	Training and Development Specialists	15	\$14.17	\$29,472	\$21.96	\$45,672
17	19-4021	Biological Technicians	15	\$10.56	\$21,969	\$17.52	\$36,433
18	21-1094	Community Health Workers	15	\$9.82	\$20,419	\$13.84	\$28,796
19	25-2012	Kindergarten Teachers, Except Special Education	15	N/A	\$22,234	N/A	\$34,615
20	25-2054	Special Education Teachers, Secondary School	15	N/A	\$38,939	N/A	\$46,741

Delta - Top 20 Occupations - Annual Demand Job Zone Five

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage		Average Wage	
				Hourly	Annual	Hourly	Annual
1	21-2011	Clergy	90	\$13.28	\$27,614	\$16.88	\$35,120
2	21-1012	Educational, Guidance, School, and Vocational Counselors	35	\$13.75	\$28,595	\$21.41	\$44,539
3	11-9032	Education Administrators, Elementary and Secondary School	30	N/A	\$61,372	N/A	\$75,887
4	11-9111	Medical and Health Services Managers	25	\$31.15	\$64,788	\$69.65	\$144,864
5	11-3031	Financial Managers	20	\$23.23	\$48,311	\$42.78	\$88,980
6	21-1022	Healthcare Social Workers	20	\$17.57	\$36,544	\$22.86	\$47,559
7	25-4021	Librarians	20	\$12.30	\$25,592	\$19.58	\$40,718
8	21-1023	Mental Health and Substance Abuse Social Workers	15	\$8.64	\$17,971	\$19.29	\$40,115
9	23-1011	Lawyers	15	\$15.91	\$33,102	\$60.29	\$125,393
10	11-1011	Chief Executives	10	\$8.29	\$17,251	\$45.64	\$94,932
11	11-9033	Education Administrators, Postsecondary	10	\$26.12	\$54,334	\$40.89	\$85,058
12	21-1015	Rehabilitation Counselors	10	\$10.87	\$22,615	\$14.49	\$30,131
13	25-1072	Nursing Instructors and Teachers, Postsecondary	10	N/A	\$39,758	N/A	\$69,357
14	25-9031	Instructional Coordinators	10	\$18.48	\$38,448	\$23.83	\$49,573
15	29-1123	Physical Therapists	10	\$32.51	\$67,618	\$44.32	\$92,189
16	29-1127	Speech-Language Pathologists	10	\$19.26	\$40,071	\$29.12	\$60,576
17	29-1171	Nurse Practitioners	10	\$32.25	\$67,071	\$47.58	\$98,971
18	11-9041	Architectural and Engineering Managers	5	\$45.63	\$94,912	\$62.83	\$130,678
19	17-2112	Industrial Engineers	5	\$27.57	\$57,344	\$35.40	\$73,629
20	19-1023	Zoologists and Wildlife Biologists	5	\$19.54	\$40,644	\$35.27	\$73,359

Determining the Top 50 Jobs

A variety of methods could have been used to determine which occupations might prove to be the most attractive. Assuming that any person seeking work in a particular occupation would want to ensure that there would be at least moderate demand and reasonable wages for workers in that field, a method of indexing these factors was devised. For purposes of this publication, a simple method of indexing desirability was used.

The average annual demand for workers among all occupational titles was approximately fifteen workers. The average annual wage for all surveyed occupations was found to be approximately \$36,647. For entry level wages the average was determined to be \$18,887. As a first step, any occupation not paying annual average or above wages was eliminated.

To arrive at the index factor used for ranking the remaining occupations, the annual demand for that occupation was divided by fifteen. The average annual wage for each occupation was

divided by the average of \$36,647 and the entry wage was divided by \$18,887. The three “indexes” derived from these calculations were then added together to compute an overall index. For example, if a certain occupation had an annual demand of twenty-three persons, the first “index” would be twenty-three divided by fifteen, or 1.53. If that same occupation had an annual wage of \$38,097, the second “index” would be \$38,097 divided by \$36,647 which equals 1.04. If the entry wage was \$22,510, then dividing \$22,510 by \$18,887 would yield 1.19. Adding the three “indexes” together would produce an overall index of 3.76.

Generally any occupation with average demand greater than or equal to fifteen and above average wages would be a candidate for inclusion in this list. Higher wages might offset lower demand or vice versa, but the end result should still yield a reasonable approximation of the most desirable occupations.

Delta - The 50 "Hottest" Jobs

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage	Average Wage	Index	Job Zone
1	11-1021	General and Operations Managers	210	\$31,695	\$76,328	17.95	4
2	29-1062	Family and General Practitioners	5	\$137,864	\$240,918	14.92	5
3	25-2021	Elementary School Teachers, Except Special Education	165	\$35,211	\$42,358	14.18	4
4	29-1141	Registered Nurses	145	\$45,396	\$58,834	13.88	4
5	25-2031	Secondary School Teachers, Except Special and Career/Technical Ed	130	\$33,593	\$43,418	11.78	4
6	53-3032	Heavy and Tractor-Trailer Truck Drivers	140	\$24,443	\$35,855	11.72	2
7	43-3031	Bookkeeping, Accounting, and Auditing Clerks	115	\$22,132	\$35,877	9.93	3
8	41-1011	First-Line Supervisors of Retail Sales Workers	115	\$21,915	\$35,260	9.90	2
9	29-1051	Pharmacists	5	\$105,250	\$125,714	9.81	5
10	11-9111	Medical and Health Services Managers	25	\$64,788	\$144,864	9.42	5
11	11-9041	Architectural and Engineering Managers	5	\$94,912	\$130,678	9.37	5
12	43-1011	First-Line Supervisors of Office and Administrative Support Workers	95	\$25,730	\$42,354	8.98	3
13	51-4041	Machinists	90	\$29,095	\$40,500	8.78	3
14	21-2011	Clergy	90	\$27,614	\$35,120	8.55	5
15	29-2061	Licensed Practical and Licensed Vocational Nurses	70	\$33,713	\$39,538	7.68	3
16	11-9032	Education Administrators, Elementary and Secondary School	30	\$61,372	\$75,887	7.60	5
17	13-2011	Accountants and Auditors	60	\$33,504	\$59,021	7.56	4
18	29-1171	Nurse Practitioners	10	\$67,071	\$98,971	7.24	5
19	11-3051	Industrial Production Managers	10	\$59,437	\$110,944	7.16	4
20	29-1123	Physical Therapists	10	\$67,618	\$92,189	7.08	5
21	47-2111	Electricians	65	\$26,322	\$43,276	7.04	3
22	51-1011	First-Line Supervisors of Production and Operating Workers	60	\$25,516	\$46,693	6.76	2
23	29-1122	Occupational Therapists	5	\$68,340	\$88,719	6.69	5
24	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	45	\$36,364	\$56,838	6.65	3
25	11-2021	Marketing Managers	5	\$59,302	\$104,815	6.64	4

Delta - The 50 "Hottest" Jobs

Rank	SOC Code	Occupational Title	Annual Demand	Entry Level Wage	Average Wage	Index	Job Zone
26	51-4121	Welders, Cutters, Solderers, and Brazers	60	\$27,357	\$37,133	6.59	3
27	11-3031	Financial Managers	20	\$48,311	\$88,980	6.57	5
28	19-3051	Urban and Regional Planners	5	\$66,933	\$87,307	6.57	5
29	11-2022	Sales Managers	5	\$58,551	\$100,019	6.46	4
30	23-1011	Lawyers	15	\$33,102	\$125,393	6.43	5
31	11-3021	Computer and Information Systems Managers	5	\$60,489	\$94,433	6.41	4
32	11-9033	Education Administrators, Postsecondary	10	\$54,334	\$85,058	6.13	5
33	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	35	\$36,170	\$58,452	6.02	3
34	13-1031	Claims Adjusters, Examiners, and Investigators	5	\$62,217	\$77,116	6.01	4
35	17-2141	Mechanical Engineers	5	\$57,021	\$80,978	5.83	4
36	11-3121	Human Resources Managers	5	\$53,677	\$85,451	5.77	4
37	31-2011	Occupational Therapy Assistants	5	\$57,666	\$77,594	5.77	3
38	11-9071	Gaming Managers	10	\$50,751	\$78,810	5.75	3
39	17-2051	Civil Engineers	5	\$54,972	\$80,663	5.71	4
40	45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	25	\$43,954	\$55,516	5.71	3
41	25-1011	Business Teachers, Postsecondary	5	\$48,194	\$93,538	5.70	5
42	17-2112	Industrial Engineers	5	\$57,344	\$73,629	5.64	5
43	25-2022	Middle School Teachers, Except Special and Career/Technical Educa	35	\$35,328	\$43,914	5.56	4
44	19-2031	Chemists	5	\$53,842	\$75,042	5.49	4
45	21-1012	Educational, Guidance, School, and Vocational Counselors	35	\$28,595	\$44,539	5.20	5
46	41-1012	First-Line Supervisors of Non-Retail Sales Workers	10	\$38,350	\$83,398	5.19	4
47	11-3011	Administrative Services Managers	20	\$35,344	\$63,387	5.12	3
48	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	35	\$30,811	\$36,503	5.10	3
49	49-3023	Automotive Service Technicians and Mechanics	40	\$22,387	\$40,747	5.08	3
50	47-1011	First-Line Supervisors of Construction Trades and Extraction Work	20	\$37,024	\$57,058	5.03	3

Exploring Occupations Further

Although the focus of this publication is on those occupations most in demand, the LMI Department has data available on literally hundreds of other occupations. Visiting our website at <http://mdes.ms.gov> will open the doorway for other information about occupational trends across the state and substate areas. In addition, the U.S. Department of Labor has developed a system for occupational exploration known as the Occupational Information Network, or O*Net.

This system is free to all users with internet access, requires no special software and is user friendly. It can be accessed online at <http://onetonline.org>. The O*Net system is an innovative tool for locating a variety of pertinent information about a particular occupation. Users can find information about skills required to succeed in a particular occupation, common tasks performed, and working environments.

The system utilizes the same SOC code found in this document, but it also uses keywords and partial job titles to help people select an occupational field of interest. O*Net will even provide a list of related occupations for any job title chosen, so as to expose the user to a broader range of possibilities. Used in conjunction with this publication, O*Net should become an invaluable tool for those involved in guidance counseling, or for anyone desiring to expand their knowledge of occupational information.

Any questions about O*Net or anything else contained in this document should be directed to the LMI Department of the Mississippi Department of Employment Security.

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